



VF Ukraine Group 1Q 2023 Results

Presented by VF Ukraine

May 23, 2023



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Solid track records in 1Q2023

Changes in key indicators

	UAH			USD		
	1Q 2022	1Q 2023	↑↓	1Q 2022	1Q 2023	↑↓
Revenue, mln	5,183	5,103	-2%	182	140	-23%
OIBDA, mln	2,937	2,845	-3%	103	78	-24%
OIBDA, %	56.7%	55.8%	-0,9	56.7%	55.8%	-0,9
Net profit, mln	515	1,037	+101%	18	28	+57%
CAPEX, mln	376	1,246	+231%	13	34	+159%
ExRate UAH/USD, average				28.55	36.57	+28%

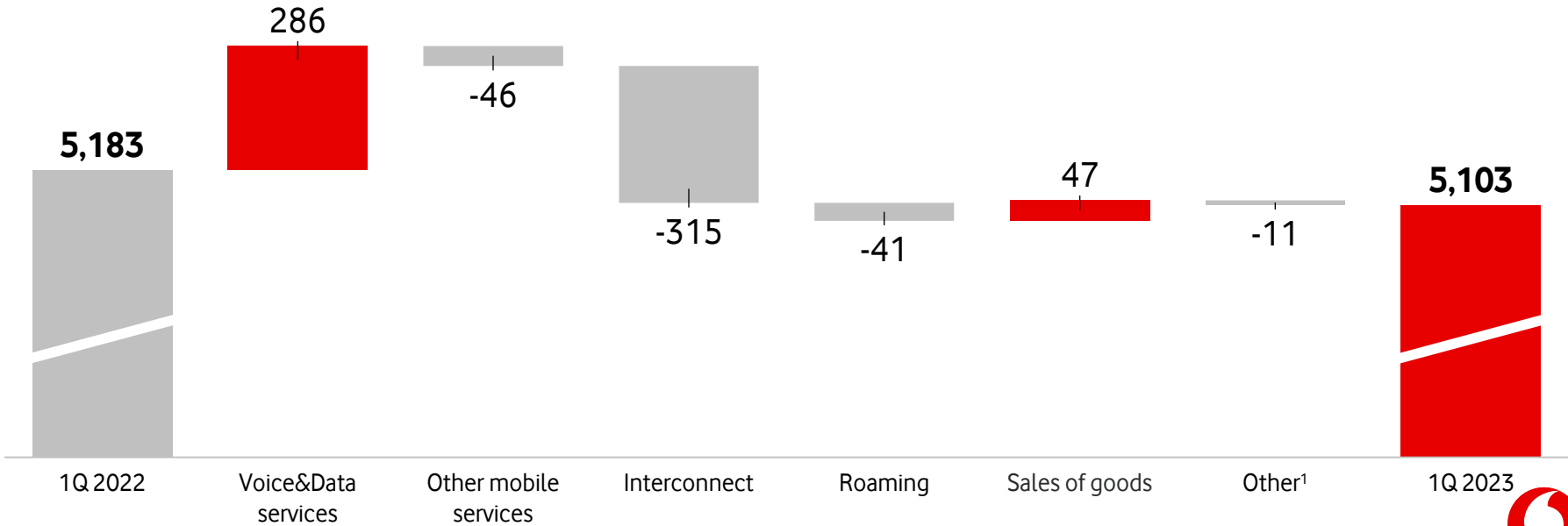


Group performance

Group revenue: factor analysis

(UAH, mln)

-2% YoY



¹ Others includes Fixed business revenue

Group performance

Group OIBDA: factor analysis

(UAH, mln)

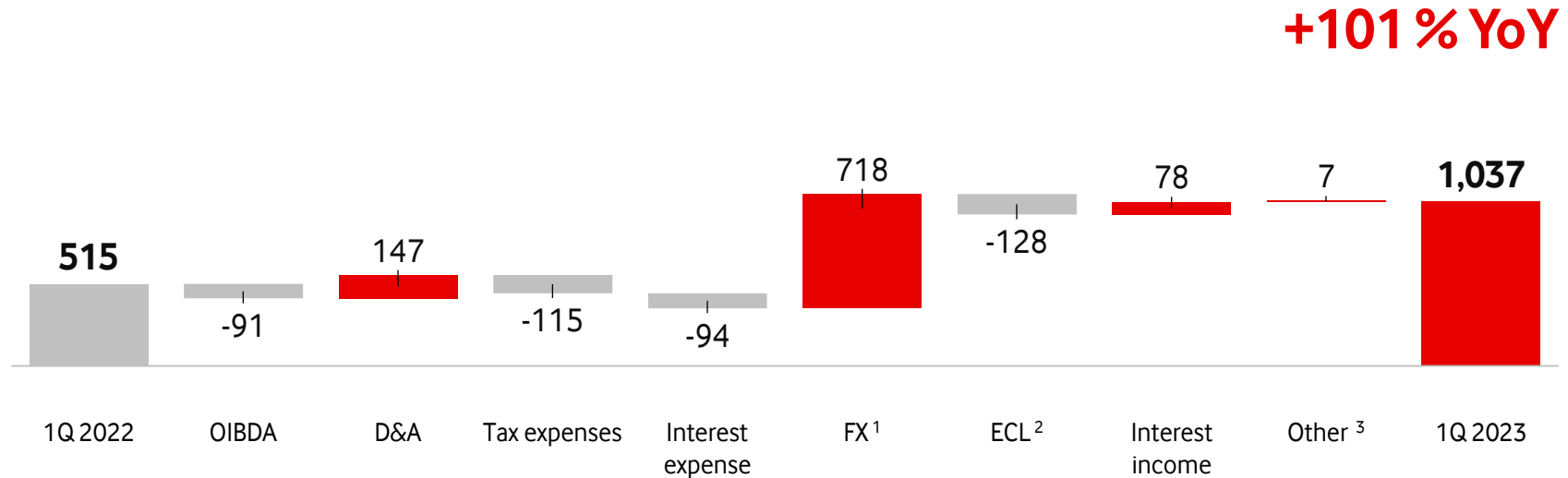
-3% YoY



Group performance

Group net profit: factor analysis

(UAH, mln)



FX ¹	bop		eop	↑↓
	1Q 2022	27.28	29.25	1.07
1Q 2023	36.57	36.57	-	

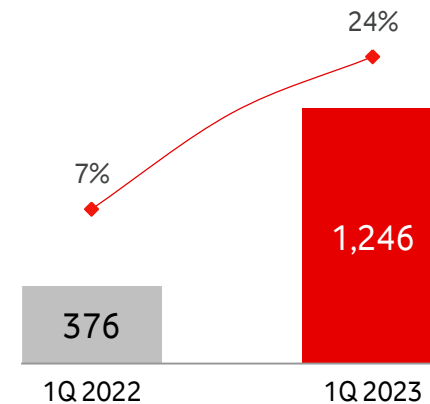
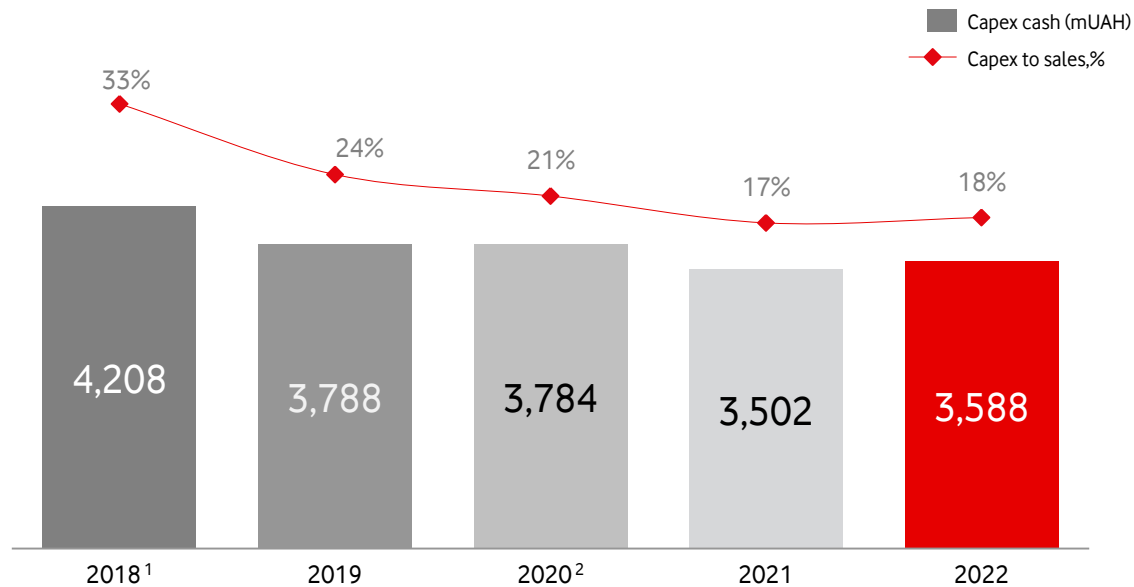
² ECL - allowance for expected credit losses on cash and cash equivalents balances

³ Other includes reversal of impairment of property and equipment due to military actions



Group CAPEX

CAPEX dynamic



¹ Excluding the costs of UAH 2,433 million related to the purchase of 4G licenses in 2018

² Excluding the costs of UAH 267 million related to the purchase of spectrum licenses in 2020



Capitalization

Debt profile

- On February 5, 2020 the Group successfully issued debut Eurobonds: a 5-year tranche in the amount of USD 500 million with a coupon rate of 6.2%
- Maximum consolidated leverage ratio for the period ending before (and including) February 11, 2022 had to be 2,75 and 2,5 for any other period. On September 3, 2021 the Group entered into the covenant change agreement, allowing to pay out dividends and other restricted payments, ensuring that there is no Event of Default and the Consolidated leverage ratio is not 2x exceeded as a result of such payments
- As of December 31, 2022 the total face amount of Eurobonds pay off was USD 100,1 million
- In February 2023 the Group made interest payment under the terms of the Loan Agreement

Credit ratings as of March 31, 2023

Fitch	CCC
S&P	CCC+

As of March 31, 2023

	USD, mln	UAH, mln	Sensitivity to a possible change in USD exchange rates	
			UAH, mln	UAH, mln
			+20%	+30%
		36.57	43.88	47.54
Cash, cash equivalents and deposits ¹ <i>(incl. government bonds)</i>	224	8,198	9,169	9,654
Total debt	516	18,866	22,075	23,679
Notes payable ² <i>(Eurobond issue, principal)</i>	394	14,419	17,302	18,744
Notes payable <i>(Eurobond issue, %)</i>	3	123	148	160
Other debt <i>(Lease obligations (under IFRS 16))</i>	119	4,324	4,625	4,775
Net debt	292	10,668	12,906	14,025
OIBDA ³	326	11,186	11,073	11,017
Net Debt/OIBDA	0.9x	0.95x	1.2x	1.3x

¹ Structure: 40,8 % UAH; 42 % USD; 17.2% EUR

² Fair value (according to the FS under IFRS used by standard 9 “Financial instruments”) was initially recognized as face amount less transaction costs that were directly attributable to the issue (~USD16mln)

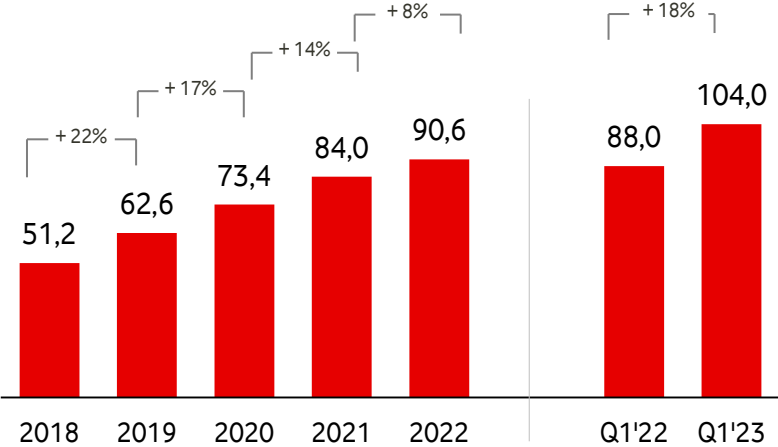
³ OIBDA = EBITDA (average LTM NBU exchange rate for 1Q 2023 was 33.34 UAH/USD)



Mobile Business Operational Performance (ARPU & Customer base)

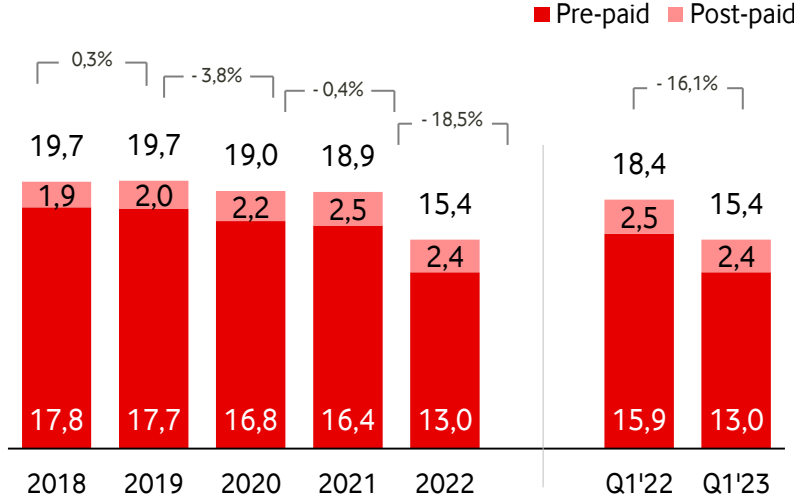
ARPU evolution (UAH)

Q1'23 vs Q1'22 **↑ 18,2% / UAH 16,0**



Customer base, EoP (mln)

Q1'23 vs Q1'22 **↓ -16,1% / (2,95) mln**



The Russia-Ukraine conflict caused mass migration of the Ukrainians abroad, which significantly influenced the customer base. The main War Factors were: customer migration abroad; lost customers in the hostilities zone and Vodafone network outage in the occupied territories.



Billing digital transformation has started in 1Q 2023

PrJSC “VF Ukraine” in partnership with Amdocs Ltd. has signed the Agreement for the Billing digital transformation program.



The program vision:

Innovation at scale to transform BSS platforms and processes of the operator into digital real-time convergent system for all customers, services and businesses of the “VF Ukraine” group



Customer value:

Increase of customer satisfaction with personalized offerings connected with 360 customer knowledge and ever fastest delivery of new products to the market



Program timeline:

The delivery of the program started in 1Q 2023 in accordance to 5 years contract with Amdocs for turn-key implementation of the new digital BSS solution and further solution support



Amdocs Ltd. was selected by Vodafone Ukraine to further harmonize, automate and modernize its Billing System.

Amdocs is one of the world's leading providers of software and services, empowering service providers to accelerate their migration to the cloud, enable them to differentiate in the 5G era, and digitalize and automate their operations.

The Company cooperates with around 400 communications service provider customers in approximately 90 countries.

Vodafone Ukraine continues to invest in a development of fundamental technological and IT infrastructure.





Together we can