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## **Vodafone Group almost doubled its network investments and strengthened its fixed business over the first nine months of 2023**

Vodafone Ukraine reports on the results of its work for the first nine months of 2023. The group of companies almost doubled its investments in the network, while maintaining business efficiency at a high level and strengthening the direction of fixed internet access. The company continues to actively help the country and the population in conditions of full-scale war.

Vodafone demonstrates confident growth in all key performance indicators. The company's revenue for the first three quarters of 2023 is UAH 15.9 billion, which is 8% more than in the same period last year. The OIBDA indicator also demonstrated 8% growth and exceeded UAH 9 billion. The OIBDA margin remains stable due to the high efficiency of the business. Net profit amounted to UAH 3.8 billion. The 7 times increase of the indicator is due to a decrease in losses from exchange rate differences as a result of the NBU's currency policy in conditions of martial law (from July 21, 2022, the NBU fixed the exchange rate of the US dollar to the hryvnia).

The subscriber base remains stable compared to the previous quarter of 2023 – 15.2 million clients. The decrease compared to the third quarter of last year is due to a decrease in the number of mobile communication users as a result of active hostilities, unavailability of mobile communication networks in temporarily occupied territories and in the zone of hostilities, and mass migration.

Due to the increase in the volume of mobile internet usage and the number of data users, the ARPU indicator increased to UAH 112.4.

Vodafone increased its investments by 86% over the first nine months of 2023 compared to the same period last year. Over the three quarters, the company invested UAH 3.8 billion. This allowed for operational repairs of damaged equipment and capital restoration of the network, which suffered due to hostilities, as well as the development and expansion of the network – 4800 4G base stations were put on air during the active phase of the war in the country.

Vodafone also focuses on developing its fixed business. In the third quarter of 2023, the Vodafone group completed the acquisition of Freenet, which provides fixed internet access services under the O3 brand. The purchase of the company is part of Vodafone Ukraine's strategy to develop convergent services and tariffs. The group is actively developing the previously acquired asset – Vega. The priority for development is GPON technology, so the company is actively expanding its coverage. Vodafone was one of the first to resume GPON construction in the first months of the Russian invasion. In 2022, the company put into operation 1072 new zones in Kyiv, Vyshneve, Dnipro, Lviv, Kharkiv, Zaporizhzhia, Odesa, and Chornomorsk, providing access to energy-efficient internet for 150,000 households. Since the beginning of 2023, 2273 houses with the possibility of connecting 322,000 apartments and offices have already been covered by the GPON network.

In September 2023, the company connected 130% more fixed subscribers than in the same period in 2022. An important aspect of demand growth and subscriber base development is ensuring reliable internet access even in the event of network disconnections from the power supply. Taking into account the purchase of batteries, generators, fuel, the construction of new GPON zones, modernization and restoration

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of equipment and networks since the beginning of the hostile invasion, the company has already invested more than UAH 245 million in the stability of its fixed network.

<i>Million UAH</i>	<i>9M23</i>	<i>9M22</i>	<i>Dynamics</i>
<i>Income</i>	<i>15,911</i>	<i>14,720</i>	<i>+8%</i>
<i>OIBDA</i>	<i>9,050</i>	<i>8,372</i>	<i>+8%</i>
<i>OIBDA, %</i>	<i>56.9%</i>	<i>56.9%</i>	<i>0.0 п.п.</i>
<i>Net income/loss</i>	<i>3,807</i>	<i>-620</i>	<i>x7 times</i>
<i>Investment</i>	<i>3,778</i>	<i>2,030</i>	<i>+86%</i>

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## About Vodafone

Vodafone is one of the world's largest telecommunications companies, providing a wide range of services including mobile voice, data transfer, messaging, fixed broadband and cable television. The Company operates across 17 countries and partners with mobile networks in 46 countries. As of 30 September 2023, Vodafone provides services to over 300m mobile customers and 28m fixed broadband customers, 21m TV customers and connects more than 160m IoT devices. For more information, please visit [www.vodafone.com](http://www.vodafone.com).

Vodafone Ukraine is a leading telecommunications company that provides high-speed 3G and 4G Internet services and fixed broadband services. The Vodafone's investments during the active construction of high-speed Internet networks in 2015 – 3Q23 exceeded 40,6 billion UAH. The record investments have ensured the technological leadership and the development of new technological services – Internet of Things (IoT), technologies and solutions for Smart City, big data analytics, fintech services, cloud services. Vodafone has 15.2 m customers in Ukraine. Since December 2019, Vodafone Ukraine is part of NEQSOL Holding.

## About NEQSOL Holding

NEQSOL Holding is a diversified group of companies operating across the energy, telecommunications, hi-tech, and construction industries.

The group of companies operates in the Netherlands, the UK, the USA, Turkey, Azerbaijan, Ukraine, Georgia, Kazakhstan and the UAE.

Along with its plans for further business development in Ukraine, the Holding opened its representation office in Ukraine at the end of 2020.